AAKASH **SHARMA**

PMO · PROGRAM · PROJECT | AGILE & DATA-DRIVEN | PMP®, PMI-ACP®, MBA

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LinkedIn | ADPList Mentor | The Lion Among Sheep

CAREER SUMMARY

An Agile leader, coach, and mentor operating at the intersection of technical execution and organizational design. I specialize in building PMOs and governance frameworks from the ground up, stabilizing complex at-risk projects, and implementing scalable delivery systems where structure does not exist — enabling leadership teams to shift from reactive firefighting to predictable, metrics-driven delivery.

*Available to **join immediately**; open to Delhi NCR, Bengaluru, Hyderabad and Pune.*

SKILLS & STRENGTHS

Areas of Expertise: Agile, Waterfall, PMO Setup & Governance, Business Workflow Optimization, Resource & Capacity Planning, Stakeholder Management, Risk & Change Management

Technical Knowledge: Disciplined Agile, Scrum, Kanban, Scrumban, Lean & Six Sigma, Data Analytics & Visualization, Delivery Tracking & Reporting, Artifact Creation, Templatization, OKR Planning

Professional Tools: Jira, ClickUp, Asana, Notion, Confluence, Advanced Excel, MySQL, Power BI, Tableau, Salesforce, Certinia, Claude, ChatGPT, Gemini, MS Office, Google Workspace

Soft Skills: Mentoring & Coaching, Servant Leadership, Influencing Without Authority, Facilitation, Conflict Resolution, Strategic Thinking, Business Writing

WORK EXPERIENCE (7+ Years)

PM Mentor & Writer (*Independent Practice*) | **The Lion Among Sheep** *Jan 2025 – Present*

- Built an independent practice & professional blog offering mentoring and coaching in project management, career development, and certification preparation. Applied PM frameworks (service breakdown, pricing, workflow design) to productize it into **10 service lines**.
- Designed, built and maintain the platform **end-to-end** without a developer: site architecture, **custom HTML/CSS** with mobile-responsive layouts, custom typography, and hosting and domain management.
- Authored **9 original long-form articles** on project management. Crafted **30+ original reflective pieces** on personal growth to build credibility and organic reach.
- Mentor PM aspirants and early-career project managers on **ADPList** across India, Europe and the US, running personalized sessions on career transitions, certification paths, resume/ATS, mock interviews and delivery.

Program Manager & PMO Lead | **Varahe Analytics** *Nov 2025 – Sep 2026*

- **Program Portfolio**: Ran delivery for a team of data analysts, data engineers and data scientists across 7 GenAI and quantitative analytics projects, including a natural-language-to-SQL model, a regional-language speech-to-text model, and a multi-level electoral analytics platform with dashboards and an AI chatbot.
- **Enterprise Agile Rollout**: Led the end-to-end technical and cultural rollout of Scrum & Jira across a ~35-person Analytics & Engineering department, standardizing ways of working, authoring SOPs and governance standards, and migrating teams off ad-hoc tracking.
- **PMO Leadership**: Established the Project Management Office and its operating model, service catalogue, and governance — mentoring 6 PMs & Technical Leads and a dedicated PMO Analyst, plus 3 PMs at child company Kamakhya.
- **Delivery Turnaround**: Recovered critical at-risk projects by deploying a self-authored PM Toolkit — 15+ original templates later adopted across multiple departments, and enforcing Scrum from Day 1 on new work.
- **Governance & Reporting**: Built the governance framework and standardized reporting model, including a Resource Map and an automated Jira–Excel dashboard measuring end-to-end performance.
- **Agile Coaching & Enablement**: Ran a structured Agile coaching program for PMs across both organizations — Agile mindset, Scrum and Kanban essentials, artifacts and metrics, and navigating Jira.

Group Head - Integrated Digital Solutions | **LS Digital** *Oct 2024 – Feb 2025*

- Owned integrated delivery across BFSI and audio-OTT accounts as primary client point of contact. **Introduced Scrumban** and a **formal artifact stack** (stakeholder register, risk and issue logs, change log, activity trackers) into a delivery function operating without documented structure.
- Partnered with Sales and KAM teams on **scope prioritization** for client products and changes that followed.

Project Management Consultant (*1-Year Contract*) | **Fortune Prints** *Nov 2022 – Oct 2023*

- Drove business growth strategy and process optimization across 60+ product categories, expanding into new industries and building streamlined workflows that reduced turnaround time.

Product Business Partner | **ByteDance** *Aug 2020 – Aug 2021*

- Owned content quality operations for Helo, Resso and SnapSolve across APAC, governing a 250+ member in-house and partner-site operation and standardizing performance reporting.

Senior Associate - Compliance | **InfoEdge (Naukri.com)** *Jun 2019 – Aug 2020*

- Built recruiter authenticity and verification checks across a 70,000+ recruiter sample, identifying fraudulent activity and strengthening platform integrity.

Senior Associate - Category Management | **Paytm** *Oct 2016 – Apr 2019*

- Managed vendor relations across 3,000+ theatre partners and directed partner-site (Aegis) audits and quality control. Automated reporting using Advanced Excel, CRM and SQL.
- **Promoted twice** — customer support to quality audit to category management.

ENTREPRENEURIAL PROJECTS

Business Manager & Educator | **Soulful Creative Academy** *Apr 2016 – Oct 2024*

- Founded and ran an **independent music education venture** for eight years alongside full-time work; **teaching hundreds of students** aged 5 to 50, authoring structured curriculum and SOPs.
- Self-managed operations, acquisition, budgeting, and organic marketing end-to-end — building a sustainable model that maintained quality and offered affordable pricing to students.

PROFESSIONAL CERTIFICATIONS

- Project Management Professional (**PMP**) — ***PMI***, *2024*
- PMI **Agile** Certified Practitioner (**PMI-ACP**) — ***PMI***, *2025*
- Google **Project Management** Certificate — ***Google***, *2023*
- Google **Data Analytics** Professional Certificate — ***Google***, *2025*
- Certified **SQL** Developer, Professional — ***W3Schools***, *2025*
- Practical Application of **GenAI** for PMs — ***PMI***, *2025*
- **Prompt Design** in Vertex AI — ***Google Cloud***, *2024*
- **Jira**, **Trello**, **Confluence**, & Jira Work Management — ***Atlassian***, *2023*
- **ClickUp** Verified Power User — ***ClickUp***, *2025*

EDUCATION

- **PGDBM** in *Marketing Management* | **NMIMS Mumbai** *Dec 2019 – Dec 2021*
- **Bachelor** of *Commerce* | **Delhi University** *Apr 2012 – Mar 2015*
