

AAKASH SHARMA

AGILE TRANSFORMATION LEADER · DIGITAL SOLUTIONS CONSULTANT · PMP®, PMI-ACP®, MBA

CONTACT

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CAREER SUMMARY

- ✓ Certified project management professional with expertise in Agile transformations, business operations, and stakeholder engagement across diverse industries. Known for driving structured execution, cross-functional collaboration, and scalable solutions through change management and strategic leadership.
- ✓ Skilled communicator and original content creator, sharing insights on project management, strategy, and professional growth through a dedicated personal blog.

SKILLS & STRENGTHS

Project Management

- ✓ Agile Project Management
- ✓ Predictive (Waterfall)
- ✓ Business Operations
- ✓ Cross-functional Collaboration
- ✓ Quality Assurance
- ✓ Risk Mitigation
- ✓ Change Management
- ✓ Workflow Optimization
- ✓ Conflict Resolution

Technical Knowledge

- ✓ Disciplined Agile
- ✓ Scrum, Kanban, Scrumban
- ✓ PM Artifacts & Templates Design
- ✓ Lean Philosophy, Six Sigma
- ✓ Data Analytics & Visualization
- ✓ Reporting Automation
- ✓ Dashboarding, KPI Tracking

Digital Solutions

- ✓ Jira, Asana, Trello, ClickUp
- ✓ MySQL, BigQuery, Advanced Excel
- ✓ Tableau, PowerBI, Looker
- ✓ MS Office, Google Workspace
- ✓ Confluence, Notion, SharePoint
- ✓ Salesforce, Certinia, Bitrix24
- ✓ Lucidchart, Visio, Draw.io
- ✓ ChatGPT, Gemini, Perplexity

Core Strengths

- ✓ Leadership
- ✓ Empathy

PROFESSIONAL EXPERIENCE

Sr. Project Management Analyst — ADP (Fortune500)

07/2025 to Present

- Supporting enterprise-level programs with a focus on Agile delivery, reporting optimization, and stakeholder alignment.
- Brought in for expertise in scoping, change control, and dashboarding to shape reporting frameworks.
- Contributing to Agile transformation and project governance by aligning team workflows with business priorities.

Project Manager — LS Digital Group

10/2024 to 02/2025

- Drove Agile and Scrumban adoption across marketing and product teams, improving delivery flow and collaboration.
- Served as primary POC for large-scale clients, managing scope, stakeholder alignment, and conflict resolution.
- Established structured PM documentation, stabilizing a high-risk project in 2 months, earning leadership recognition.

Project Management Consultant — Fortune Prints

11/2022 to 10/2023

- *Contractual role.* Led business growth strategy and cross-functional execution, enabling expansion into 3 new industries.
- Streamlined workflows and optimized operations across 60+ product categories, improving overall efficiency.
- Managed client relationships end-to-end, maintaining 90%+ satisfaction through proactive communication and change handling expertise.

- ✓ Communication
- ✓ Business Writing
- ✓ Strategic Thinking
- ✓ Prioritization
- ✓ Adaptability

PROFESSIONAL CERTIFICATIONS

Project Management Professional (PMP)

PMI, 2024

Agile Certified Practitioner (PMI-ACP)

PMI, 2025

Google Data Analytics Professional

Google, 2025

Certified Professional SQL Developer

W3Schools, 2025

GenAI Practical Application for PMs

PMI, 2025

Generative AI & Prompting Essentials

Google Cloud, 2024

Jira, Trello, Confluence: Work Mgmt.

Atlassian, 2023

EDUCATION

PGDBM in Marketing

2019 – 2021

NMIMS Mumbai

Bachelors in Commerce

2012 – 2015

Delhi University

Quality & Operations Lead — ByteDance (Fortune500)

08/2020 to 08/2021

- Led quality oversight for Helo ensuring alignment with global standards in content operations.
- Trained internal and partner teams across locations, improving performance via KRA governance and structured audits.
- Standardized APAC back-office operations, optimizing processes for a 250+ member team.

ENTREPRENEURIAL PROJECTS

PM Consultant & Mentor — The Lion Among Sheep

01/2025 to Present

- Developed and launched a personal brand platform offering structured mentoring, coaching, and consulting services across project management, career development, and business strategy.
- Applied project management frameworks to build service breakdown structures, define pricing models, and streamline client engagement through clear workflows and outcome-based deliverables.
- Published original long-form articles across themes like systems thinking, strategic leadership, and personal growth to establish thought leadership and attract organic readership.

Business Manager, Educator — Soulful Creative Academy

04/2016 to 10/2024

- Built and scaled an independent music education venture from the ground up, reaching 250+ students and ₹6L annual revenue through structured curriculum design and strategic planning.
- Led operations, pricing, and budgeting to create a sustainable, cost-efficient model that reduced student expenses by 50% while maintaining high-quality instruction.
- Designed and implemented organic marketing and customer acquisition strategies, generating 15K+ monthly impressions and establishing a consistent student pipeline.